

### GAME THEORY - ASSIGNMENT 3

Due date: October 10, 2016

1. **Market for Lemons.** Consider a used car market in which a car is in **good** condition with probability  $q \in [0, 1]$  and in **bad** condition with probability  $1 - q$  (call such cars *lemons*). There is one buyer and one seller. The seller knows whether the car is good or bad but the buyer does not know the quality of the car. There is a market price for every used car, denoted by  $p$ .

The seller has two possible actions: **SELL** and **NOT SELL**. The buyer has two possible actions: **BUY** and **NOT BUY**. If the car is good, then the game in Table 1 is played. If the car is bad, then the game in Table 2 is played.

	Sell	Not sell
Buy	$6 - p, p$	0,5
Not buy	0,5	0,5

Table 1: Good car

	Sell	Not sell
Buy	$4 - p, p$	0,0
Not buy	0,0	0,0

Table 2: Bad car

- (a) Describe this as a Bayesian game.
  - (b) Find the Bayesian equilibria of this game (as a function of  $p$  and  $q$ ).
2. Consider a first-price auction with two bidders whose values are drawn from  $[0, 1]$ . Suppose the seller now posts a reserve price  $r \in (0, 1)$ . So, the winner is the highest bidder only if his bid is higher than  $r$  - if the highest bidder bids less than  $r$ , then the object is not allocated.

Compute a symmetric, monotone pure strategy equilibrium of this modified first-price auction.