Production, Appropriation and the Dynamic Emergence of Property Rights*

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Abstract

This paper analyzes the dynamic emergence of property rights in a decentralized economy devoid of an exogenous enforcement mechanism. Imperfection in property rights enforcement gives rise to appropriative activities, which take away resources from productive activities, and thus, hampers the performance of the economy. Therefore, agents in the economy strategically invest in definition and enforcement of property rights to limit the detrimental appropriative competitions for the use of resources. Using a differential game framework, this paper obtains the open-loop and the Markov-perfect equilibrium level of property rights enforcement in an economy. The exact level depends on the economy's characteristics, such as fractionalization, value of affected assets, productivity of the tools employed to build the institution of property rights, future discount rate, as well as the economy's norms, culture and traditions.

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The first principle of economics is that every agent is actuated only by self-interest. The workings of this principle may be viewed under two aspects, according as the agent acts without, or with, the consent of others affected by his actions. In wide senses, the first species of action may be called war; the second contract.

Edgeworth (1881)

The efforts of men are utilized in two different ways: they are directed to the production or transformation of economic goods, or else to the appropriation of goods produced by others.

Vilfredo Pareto.¹

The fundamental purpose of property rights, and their fundamental accomplishment, is that they eliminate destructive competition for control of economic resources. Well-defined and well-protected property rights replace competition by violence with competition by peaceful means.

Alchian (2006)

1 Introduction

Economists have long recognized the role of property rights in determining the allocation of resources and the distribution of output, and thus, in shaping the incentive structures for successful economic performance of the economy. Acemoglu et al. (2005) points to work by John Locke, Adam Smith, John Stuart Mill, among many others, on the topic. However, economists, barring a few, tend to abstract from such issues by assuming the presence of perfectly enforced property right in models.

¹As quoted in Hirshleifer (2001).

The notable exceptions are Coase (1960) and Demsetz (1967), who study the role of property rights in resource allocation. Grossman and Hart (1986) and Hart and Moore (1990) extend their studies to provide an elaborate and precise model on the assignment of property rights in economic organizations. While the assignment of property rights is one important issue, so is the role of property rights in determining the distribution of output. Alchian (1965) has defined property rights over an asset as the ability to enjoy the outcome from the use of that asset. Barzel (1997) christened the way property rights are assigned as a "legal property right regime" and the way output is distributed as a "economic property right regime". Thus, economic rights are the end which economic agents seek while legal rights are means to achieve that end. The present paper takes the assignment of property right as given, and deals solely with the role of property rights in resource allocation and output distribution.

Economic studies which explicitly model the institutions of property rights tend to assume some fixed structure of property rights. Those that consider endogenous determination of these institutions assume they change discretely. In particular, when it is beneficial, economies jump from one regime to another regime, in a costless manner (Gradstein, 2004), or by incurring one time fixed cost (Tornell, 1997). In reality, a regime change is neither perfect nor fixed, but rather evolves continuously over time. Thus, another aspect of property rights that is left untouched by previous models is the costly transition and maintenance of the institution of property rights. A report by the World Bank (1997), The State in a Changing World, emphasizes not only the need to have secure property rights but also the need to pay attention to the evolving nature of property rights for the development of third world countries. In view of the importance of the subject, this paper develops a model of evolution of property rights in a decentralized economy.

A decentralized economy is defined as an economy in which a state actor who can enforce the

property right is absent. While the choice of such an economy for the model is stark, the description is very close to reality in many developing and underdeveloped countries, as well as in many informal and unorganized economic sectors. In places where the state actor cannot and does not enforce property rights, individuals and groups in these economies attempt to establish institutions. In some cases such private institutions are able to enforce property rights. Ensminger (1992) describes one such case study of Orma tribe in Kenya. Greif (2006) presents another case study of Maghribi traders' coalition in medieval Europe who developed a private order to enforce property rights. Instead of taking an outside enforcer of property rights as given, the present model discusses the evolution of property rights in an homogeneous economy.

When do property rights evolve? Demsetz (1967), Cheung (1970), Pejovich (1972), among many others, have proposed theories of property right emergence. All of them agree that a well defined property right system evolves when the benefit of having secured property rights outweighs the cost of having it. Demsetz (1967), for example, suggests "that property rights arise when it becomes economic for those affected by externalities to internalize benefits and costs." Demsetz and others support their theory from case studies. They neither provide an analytical model nor mention variables which affect the benefits and costs of institution of property rights. This paper explicitly describes factors affecting the benefit and costs and develops a functional relationship among them.

The paper tries to answer questions such as why, when and how the institution of property rights emerges. Furthermore, it considers: its role in resources allocation and output distribution, and its continuous evolution set this paper apart from the existing literature.

The framework in the paper comes from "state of nature models" of conflict and appropriation (Skaperdas, 1992; Grossman and Kim, 1995; Garfinkel and Skaperdas, eds, 1996). Instead of assuming a market where property rights are perfectly secured, these models begin the analysis from

anarchy.² In anarchy, property rights are not presumed to be enforced. The absence of enforcement gives rise to various appropriation activities which hamper economic performance, as these activities take resources away from productive activities. The balance between productive activities leading to higher wealth, along with conflict to decide who gets the wealth, plays the central role in these models. An economic agent, who is self interested and rational, balances on the margin two alternative ways of generating income: peaceful production or forceful appropriation of goods produced by others. The balance plays a central role in these models.

Even in the absence of property rights enforcement, economic activity cannot grind to a halt; otherwise too much potential of the economy would go unrealized. Individuals and groups in these economics have an incentive to develop private institutions to provide the needed mechanism for economic activities to take place (Dixit, 2004). Specifically, contributions from economic agents improve the level of property right enforcement, which in turn dampens the severity of appropriative activities in the economy.³ While private provision of such collective good is subject to the free rider problem, in dynamic settings the shadow of the future somewhat mitigates these problems.

Following Demsetz (1967), the institution of property rights is treated as a public good that is produced by economic agents. It is useful to discuss two polar scenarios: a commiment scenario which presupposes a full commitment by agents at the beginning of the game to follow the agreed upon contribution towards the institution of property rights, and the noncooperative scenario, in which economic agents choose their contribution to further their own interest given other agents contributions and the level of property right in the economy. The Nash-equilibrium is found in both scenarios. It is important to emphasize that the Nash equilibrium in the first scenario may

²Hirshleifer (1995) defines anarchy as a system in which economic agents can seize and defend resources without regulations from the above.

³In a recent paper, Evia et al. (2007) provide estimates of the costs of conflict and examine its relationship with economic activities. Further, using Bolivian recent history they discuss how levels of conflict, economic performance, and property rights might be related.

not be subgame perfect. However, the equilibrium in the second scenario is self-enforcing, which means that it is subgame perfect. Subgame perfection means that at any stage in the game, it is in the best strategy of each agent to follow the equilibrium strategy. The presence of an equilibrium strategy does not rule out any pre-game play, but only makes the equilibrium strategies renegotiation proof. The second scenario appears more intuitive than the committed scenario. However, both scenarios are desribed in detail. Consideration of cooperative scenario in this paper can be, in part, justified on the basis of its possible application in some close knit economies and in providing benchmark for the second scenario.

2 The Model

Consider an economy populated by $n \geq 2$ infinitely-lived agents. These agents can be individuals or groups. If groups, any intra-group conflicts and the free-rider problem are assumed to be resolved and each group acts as a unitary actor. At time t, an agent $i \in N = \{1, ..., n\}$ allocates her endowment $R_i(t)$ among production $(e_i(t))$, appropriation $(a_i(t))$ to seize part of other's produce, and investment (g_i) to strengthen the institution of property rights in the economy. Her resource constraint is, then, given by the following:

$$e_i(t) + a_i(t) + g_i(t) = R_i(t). \tag{1}$$

I assume agents are identical and the endowed resources is time-independent such that $R_i(t) = R$, $\forall i \in \{1, ..., n\}, \forall t \geq 0$..

The production technology, which transforms agent i's effort into consumable goods y_i , is linear

and given in the following equation.

$$y_i(t) = A \cdot e_i(t), \tag{2}$$

where A is the total factor productivity in the economy.

After individuals allocate their endowments, production takes place. Subsequently, individuals try to seize a part of other agents' product. The fraction of each agent's output that is subject of appropriation depends on the level of property-rights enforcement $\theta(t) \in [0, 1]$ in the economy.

The total amount of output, subject to appropriation (X(t)) is given in the following equation:

$$X(t) = (1 - \theta(t)) \sum_{j=1}^{n} A \cdot e_j(t).$$
 (3)

Agent i's share of the contestable output from the common pool depends on her appropriative effort vis-a-vis the appropriative effort of all other agents. The share of agent i is given by following appropriation technology:⁴

$$P_i(t) = \begin{cases} \frac{a_i(t)}{\sum_{j=1}^n a_j(t)} & \sum_{j=1}^n a_j > 0\\ \frac{1}{n} & \text{Otherwise.} \end{cases}$$
 (4)

Agent i's total consumption at any time t, $c_i(t)$, depends on her current level of productive effort, appropriative efforts and the level of property right enforcement $(\theta(t))$ in the economy.⁵

 $^{^4}$ The appropriation technology has an alternative interpretation in that it gives agent i's probability of winning all goods in the appropriative pool.

⁵Dinopoulos and Syropoulos (1998) use a similar index θ to measure degree of institutional security in intellectual property

$$c_{i}(t) = \theta(t)A \cdot e_{i}(t) + P_{i}(t)(1 - \theta(t)) \sum_{j=1}^{n} A \cdot e_{j}(t)$$

$$= \theta(t)A \cdot (R - a_{i}(t) - g_{i}(t)) + P_{i}(t)(1 - \theta(t)) \sum_{j=1}^{n} A \cdot (R - a_{j}(t) - g_{j}(t)).$$
(5)

The first term in the expression above represents the part of agent i's production not subject to appropriation by others, while the second term gives the share appropriated by agent i from the contestable pool.

All agents share identical preferences over consumption goods, and they maximize their utility over an infinite horizon. Agent i's instantaneous utility at time t is given as:

$$u_i(t) = \log(c_i(t)). (6)$$

 $u_i(\cdot)$ is concave and increasing in agent i's consumption. The preferences of agent i for consumption are aggregated over time by integrating the discounted sum of instantaneous utilities:

$$U_i(t) = \int_t^\infty e^{-\rho(\tau - t)} u_i(\tau) d\tau. \tag{7}$$

The parameter ρ is the rate of time preference in the economy, and is assumed to be strictly positive.

Having imperfect property right enforcement has negative consequences as it induces appropriative activities, though improved property rights help avoid this negative consequence. However, the evolution of property rights is not taken as exogenous: the degree of property right enforcement at

⁶The use of a logarithmic utility function in place of a more general CRRA function form is to keep the calculation and analysis simple.

any given time depends on previous actions of economic agents in the economy, as they invest in defining and improving property-rights enforcement. I assume a linear property right production function that is additively separable in different agents' efforts, $\{g_j\}_{j=1}^n$. It is also assumed that the institution of property rights depreciates at constant rate δ . The equation of motion for θ is given by the following equation:

$$\dot{\theta}(t) = B \sum_{j=1}^{n} g_j(t) - \delta \theta(t), \quad B > 0, \tag{8}$$

where B is the factor productivity of agents to build the institution of property rights in the economy.

Each agent, i, in maximizing her lifetime utility chooses how many resources to devote to production, appropriation, and to strengthen property rights. The optimization problem for agent i at time t is:

$$\max_{\{e_i, a_i, g_i\}_t^{\infty}} \int_t^{\infty} e^{-\rho(\tau - t)} \log(c_i(\tau)) d\tau \tag{9}$$
Subject To:
$$\dot{\theta}(t) = B \sum_{j=1}^n g_j(\tau) - \delta\theta(t),$$

$$\theta(t) = \theta_t, \qquad \theta(\tau) \in [0, 1],$$

$$e_i(t) + a_i(t) + g_i(t) = R,$$

where $c_i(t)$ is given in equation (5).

Since at any moment of time agent i's endowment of resources, R, is exogenous, only two choices need to be made. One of these choices is investment g_i to improve the level of property right

enforcement in the future. Such investments have no direct effect on the current level of property right enforcement. The other choice is the allocation of R between appropriation efforts, a_i , and productive effort, e_i . This allocation does not affect present or future level of property rights. Thus, one can consider the individual's allocation of resource in two parts; the static allocation problem which takes $\{g_j\}_{1}^n$ as given, and the dynamic problem to choose g_i , given the solution of the static problem.

3 Equilibrium Analysis

3.1 The Static Optimization Problem

Agent i's static optimization problem at time t given $\{g_j\}_{j\neq i}$ can be expressed as:⁷

$$\max_{e_i, a_i} \log(c_i), \quad \text{Subject To} : \quad e_i + a_i = R - g_i.$$
 (10)

Since $\log(c_i)$ is an increasing function of c_i , whatever values of a_i and e_i maximize c_i maximize $\log(c_i)$. Using the expression for c_i from equation (5), and taking $R - g_j, \forall j$, as given, the maximization problem of agent i in period t can be written as

$$\max_{a_{i}} \quad \theta(t) \left[A \cdot (R - a_{i}(t) - g_{i}(t)) \right] + (1 - \theta(t)) P_{i}(t) \left[\sum_{j=1}^{n} A \cdot (R - a_{j}(t) - g_{j}(t)) \right]$$
(11)

Agents i takes as given other agents choice of appropriation efforts, $\{a_j\}_{j\neq i}$, and chooses a_i to maximize her payoff. The appropriation technology shown in equation (4) ensures that all agents make a positive appropriation effort as long as X(t) > 0. For if all but one makes zero effort for

⁷Even though the model is dynamic, time notation is suppressed where possible to avoid notational cluttering.

appropriating the common pool, that one remaining agent needs to make only an infinitesimally small effort to capture the entire common pool. Hence, $\sum_i a_i(t) > 0$. Therefore, in a homogeneous economy, all agents expend positive effort, $a_j > 0 \forall j \in N$. Agent *i*'s optimizing appropriation effort level satisfies the following first-order condition:

$$-\theta A - \frac{a_i}{\sum_{j=1}^n a_j(t)} (1-\theta) A + \frac{\sum_{j\neq i} a_i}{(\sum_{j=1}^n a_j(t))^2} (1-\theta) \sum_{j=1}^n A \cdot (R - g_i - a_i) = 0$$
(12)

At the margin, an increase in appropriation effort by individual (a_i) implies decreased production of the good, y_i . This effect is reflected in first two terms. The first term represents the marginal decrease in the secured share of production; the second term represents the marginal decrease in agent i's share of appropriated goods from common pool X(t) because her increased appropriation effort decreases the size of production, thus decreasing her contribution to the common pool. The third term represents the marginal increase in the fraction that agent i captures from the common pool due to increased appropriation effort.

The first-order conditions in appropriation efforts for all agents of N, if satisfied as an equality, yield the following result:⁸

Proposition 1. There exists a unique, symmetric pure-strategy Nash equilibrium in appropriation efforts provided agents' contribution towards improving property rights are sufficiently close. The equilibrium appropriation effort profile can be expressed as

$$a_i^* = a^* = (1 - \theta) \frac{(n-1)}{n} (R - \sum_{j=1}^n \frac{g_j}{n}), \quad \forall i \in \mathbb{N}.$$
 (13)

⁸The economy is populated by identical agents having the same endowments. As such, satisfying each first-order conditions simultaneously as a strict equality requires only that there is not too much variation among individuals' choice of $g_j s, \forall j$.

Proof: See Appendix

Corollary 1.1. The optimal value of consumption for agent i, C_i , in this symmetric equilibrium is given by:

$$C_i = A \left[\left(\frac{1}{n} + \frac{n-1}{n} \theta \right) R - \left(\theta + \frac{1-\theta}{n^2} \right) g_i - \left(\frac{1-\theta}{n^2} \right) \sum_{j \neq i} g_j \right]. \tag{14}$$

 C_i is obtained using $a_j^* = a^*, \forall j \in \mathbb{N}$, in equation (5).

As described earlier, efforts $g_i(t)$, $\forall i$, work towards improving the level of property rights in the future. It follows immediately, from the above expression, that an increase in g_i induces two opposite effects. It increases θ , thus increasing the future value of total available consumable good for agent i, C_i ; however, it also decreases the current C_i . As mentioned, an infinitely lived agent i will dynamically optimize the effort levels for production, appropriation, and strengthening future property rights.

3.2 The Dynamic Allocation Problem

Using the result from the static allocation problem, agent i's optimization problem at time t expressed in equation (9) can be restated as

$$\max_{\{g_i\}_t^{\infty}} \int_t^{\infty} e^{-\rho(\tau - t)} \log(C_i(\tau)) d\tau \quad \forall i \in N$$
Subject To
$$\dot{\theta} = B \sum_{j=1}^n g_j(\tau) - \delta\theta,$$

$$\theta(0) = \theta_0, \qquad \theta(\tau) \in [0, 1].$$
(15)

where $C_i(t)$ is obtained as a solution of the static allocation problem, and is expressed in equation (14).

In control-theoretic problems, the felicity equation and the state of motion is typically exogenously given. Here, however, both the felicity equation and the equation of motion for θ are determined endogenously. They depend on the strategies of all individuals in the economy. Such problems are modeled as differential games.⁹ In the setting, agents make their choice of g_j in a noncooperative manner. In a differential game, the players interact repeatedly through time. However, the differential game is not a simple repetition of the original game. Instead, there is a state variable θ which continuously changes. Since, other agents' choice variable affects agent i's optimization problem, she must take into account the other agents' choice of control variable $\{g_j\}_{j\neq i}$ in choosing her control variable g_i . As this is true for all agents $j \in N$, each agent needs to choose her control variable so as to maximize her payoff for every possible choice of other player's control variable. All agents $j, \forall j \in N$, choose their control variable simultaneously. Accordingly, in order to make optimal choice, agents need to guess what others are doing and going to do in the future. After observing the real choices, some agents might like to revise their choice of control variable. When there exists no incentive for any agent to revise his choice of control variable, then the choices are said to be in a Nash equilibrium. If the expression J_i denotes agent i sobjective function, then

$$J_i(\{g_1\},\ldots,\{g_i\},\ldots,\{g_n\}) = \int_t^\infty e^{-\rho(\tau-t)} \log(C_i(\tau)) d\tau \quad \forall i \in \mathbb{N},$$

where $C_i(\tau)$ is a function of $g_j(\tau), \forall j \in \mathbb{N}$, and $\{g_j\}$ in the above expression means $\{g_j\}_t^{\infty}$. Then,

 $^{^9}$ For excellent introduction, see Kamien and Schwartz (1991) Sec.23, and for details see Dockner et al. (2000)

symbolically, the Nash equilibrium can be given as:

$$J_i(\{g_1^*\}, \dots, \{g_i^*\}, \dots, \{g_n^*\}) \geq J_i(\{g_1^*\}, \dots, \{g_i\}, \dots, \{g_n^*\}) \quad \forall i \in \mathbb{N}$$

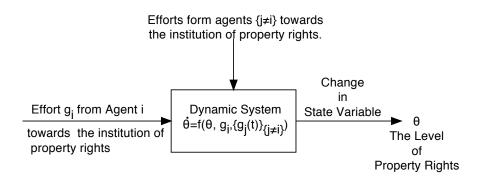
$$\tag{16}$$

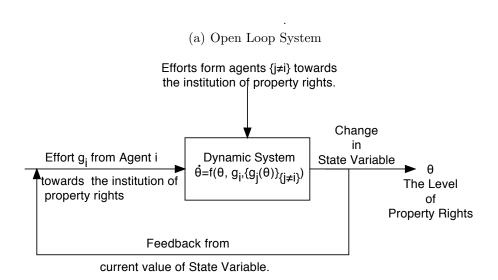
where superscript "*" denotes the equilibrium strategy.

As in any game-theoretic problem, the information structure available in the present problem plays a very important role in determining the equilibrium strategies of agents. The two most commonly employed assumptions regulating the information structures in differential games are: 1) each agent is aware of the initial condition of the state variable, θ_0 2) each agent observes the current state variable, $\theta(t)$. The corresponding strategies are called "open-loop" and "feedback", respectively. Since open-loop strategies are conditioned on the initial value of the state variable, they imply that each player has committed to her entire course of action in the beginning of game and will not revise her strategy at any point of time (figure 1(a)). In the present problem, the open loop game corresponds to a cooperative scenario where agents are aware of the initial level of property rights enforcement; and based on this value either they commit to the lifetime stream of choice variable or they fail to observe the evolution of property rights. Both interpretations, that agents either commit to entire sequence of actions through time in the beginning of game or do not observe the evolution of property rights, are relatively stringent and can rarely be achieved in a dynamic setting.¹⁰

Alternatively, I could assume all agents observe the current level of property rights enforcement, and then have option to revise their action throughout the game. The resulting feedback strategy

¹⁰This is because of two facts. First, in a game theoretic setting, rival players do not precommit. Second, they do not ignore the outcome of their strategic interaction on the evolution of game.





(b) Close Loop/ Feed Back System

Figure 1: Differential Games

is characterized by the requirement that the choice variable is a function of both time and the state of the system (figure 1(b)). In addition to considering the open-loop strategy for the benchmark, a special case of feed-back strategy is considered in the paper that is the stationary Markov feedback strategy. The term stationary indicates that the feedback strategy depends on time only through the state variable $\theta(t)$. The Markov perfection of the strategy implies that all the information about the state variable is captured into its current value. Feedback strategies have the property of being subgame perfect.

$$g_i = g_i(\theta(t)). (17)$$

To grasp concepts, first the open loop equilibrium is discussed in detail, and then Markov perfect feedback equilibrium is characterized.

3.3 The Open-Loop Equilibrium

When agents commit to an action plan at the beginning of the game and stick to that plan forever, the open loop solution characterizes the equilibrium behavior. Each agent takes the other agents' control variable as the function of time only. The current value Hamiltonian function for agent i is:¹¹

$$H_{i} = \log \left(A \left[\left(\frac{1}{n} + \frac{n-1}{n} \theta \right) R - \left(\theta + \frac{1-\theta}{n^{2}} \right) g_{i} - \left(\frac{1-\theta}{n^{2}} \right) \sum_{j \neq i} g_{j} \right] \right)$$

$$+ \lambda_{i} \left[B \sum_{j=1}^{n} g_{j} - \delta \theta \right]$$

¹¹I suppress the time subscripts to avoid notational cluttering.

where λ_i is the shadow price that agent *i* sees associated to θ .¹² Necessary conditions for optimality include satisfaction of the equation of motion, constraints, and the following first-order conditions.

The first-order condition with respect to g_i is given by:

$$\frac{\partial H_i}{\partial g_i} = \frac{-\left(\theta + \frac{1-\theta}{n^2}\right)}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)R - \left(\theta + \frac{1-\theta}{n^2}\right)g_i - \left(\frac{1-\theta}{n^2}\right)\sum_{j\neq i}g_j} + \lambda_i B. \tag{18}$$

The first-order condition with respect to the state variable θ (the adjoint equation) is

$$\frac{\partial H_i}{\partial \theta} = \frac{\frac{n-1}{n}R - \left(1 - \frac{1}{n^2}\right)g_i + \frac{1}{n^2}\sum_{j\neq i}g_j}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)R - \left(\theta + \frac{1-\theta}{n^2}\right)g_i - \left(\frac{1-\theta}{n^2}\right)\sum_{j\neq i}g_j} - \lambda_i\delta = \rho\lambda_i - \dot{\lambda}_i. \tag{19}$$

It can be shown that, for an economy populated by identical agents, the denominator in the first-order condition is always positive. Solving the first-order conditions with respect to g_i , for all i = 1, 2...n, equation (18), for a symmetric result $(\lambda_i = \lambda, g_i = g \ \forall i \in N)$ yields:

$$-\frac{\theta + \frac{1-\theta}{n^2}}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)(R-g)} + \lambda B \begin{cases} > 0 & \Rightarrow g = R \\ = 0 & \Rightarrow g \in (0,R) \end{cases},$$

$$< 0 \Rightarrow g = 0.$$

$$(20)$$

At any interior optimum, the following holds:

$$\lambda B = \frac{\theta + \frac{1-\theta}{n^2}}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)(R-g)} = \frac{\left(1 + (n^2 - 1)\theta\right)}{n\left(1 + (n-1)\theta\right)(R-g)}.$$
 (21)

¹²From the state of motion, given in equation (8), it is clear that $\theta \ge 0$ is always satisfied as θ falls to 0, that is, θ cannot fall below 0. In order to restrict the equilibrium θ below 1, it is necessary to introduce a multiplier with the constraint $\theta \le 1$ and form a Lagrangian. However, to keep analysis simple, it is assumed that B is sufficiently small, so $\theta = 1$ is never achieved.

The above relation gives an expression for the shadow price of property rights, λ , in terms of choice variable, $g_j = g, \forall j$. Using this expression the equation of motion can be expressed in terms of λ :

$$\dot{\theta} = BnR - \frac{n^2\theta + 1 - \theta}{1 + (n-1)\theta} \cdot \frac{1}{\lambda} - \delta\theta. \tag{22}$$

The first-order condition for θ given in equation (19) implies:

$$\dot{\lambda} = (\rho + \delta)\lambda - \frac{n-1}{1 + (n-1)\theta}.$$
 (23)

The above two equations along with the initial condition, $\theta(t) = \theta_t$ describes the system completely. Using these two equations, the initial condition and the transversality condition determine the time path of g^* , θ^* and λ^* . For an interior solution, these equations can be analyzed using the phase diagram as shown in figure (2).

The schedule $\dot{\lambda} = 0$ shows combinations of the state variable θ and its value λ for which the value of the property rights λ remains momentarily unchanged. The negative slope of this schedule can be understood as follows. An increase in the value of property rights raises the rate of return from having the property rights at the level θ . Then economy will experience zero instantaneous rate of change in the value of property rights, λ , only if the increase in rate of return is completely absorbed in corresponding increase in benefit received by the agent i for having the property right θ .¹³. The utility of agent i is concave in the level of property rights, so higher dividend implies lower level of property rights in the economy.

The schedule $\dot{\theta} = 0$ plane is positively sloped in the θ - λ . This can be explained with the help of

The benefit from improving property rights from θ to $\theta + d\theta$ can be defined as rate of utility gain of agent i at the property right θ multiplied by $d\theta$, which is $\frac{\partial u_i}{\partial \theta} \cdot d\theta$. In tradition literature where the state variable is tied to profit, the benefit is called dividend.

the equation of motion in θ . As the level of property rights, θ , increases, the total disintegration in the institution of property right increases ($\delta > 0$). To maintain the same level of property rights, more efforts from agents are required. Agents put more effort only if the value of property right increases which gives positively sloped $\dot{\theta} = 0$ schedule.

Now one can use figure (2) to describe the equilibrium dynamics. Suppose that at the beginning of the game, t, the level of property right in the economy is given as θ_t . The figure shows three of infinitely many possible trajectories that begins from points with initial condition θ_t . Along all these trajectories all first-order conditions are satisfied, however the initial value/shadow price of property right differ. Trajectory 1, which assigns the highest shadow price, leads in the figure, to a very high level of property rights with a very high shadow price. A high shadow price implies higher contribution towards improvement of property rights (equation 21), which chokes off flow of efforts towards production increasing the scarcity of consumption good in economy unnecessarily. As the initial valuation of property rights is too high to be consistent with perfect foresight, one can rule out this type of trajectories as candidates for equilibrium. Trajectory 2, which assigns the lowest shadow price with the figure, leads to 0 property rights. Trajectories like this one can also be ruled out based on the fact that, with perfect foresight, agents would never contribute towards improving property rights to achieve 0 level of property rights. Only the saddle path, denoted by trajectory 0, reflects expectations that can be fulfilled everywhere. The saddle path describes the unique dynamic equilibrium. The equilibrium has a property that the value of current effort level to maintain this level of property rights is equivalent to the current value of future gain that accrue to agent i for having the property right as this level. 14

As it is discussed earlier, $\dot{\lambda}=0$ curve is downward slopping and $\dot{\theta}=0$ curve is upward slopping. There are two conditions under which these two curves do not intersect. Under one condition,

¹⁴The value of current effort level can be measured in terms of current consumption forgone

the $\dot{\lambda}=0$ lies completely below the $\dot{\theta}=0$ curve. In this case, the economy ends up with no property rights ($\theta=0$). This is because at all points of curve $\dot{\theta}=0$, $\dot{\lambda}$ is positive, which renders the cost of property right very high, which, in turn, makes any contribution towards property right improvement very costly. In this case, the level of property rights achieved in equilibrium is 0. The opposite is true when $\dot{\theta}=0$ lies completely under the curve $\dot{\lambda}=0$. At all points of $\dot{\theta}=0$, $\dot{\lambda}$ is negative making the maintenance and improvement of property rights virtually costless which results in perfect property rights ($\theta=1$) in equilibrium. Proposition (2) sums up the discussion on the open loop equilibrium and gives the level of property rights in all three conditions, one internal and two boundary conditions, discussed above.

Proposition 2. There exists a unique and dynamically stable open-loop solution that results in a steady state level of property right enforcement given by:

$$\theta = \begin{cases} 0 & : \frac{B}{\rho + \delta} < \frac{1}{Rn(n-1)} \\ \frac{BnR - \frac{\rho + \delta}{n-1}}{(n+1)(\rho + \delta) + \delta} & : \frac{1}{Rn(n-1)} \le \frac{B}{\rho + \delta} \le \left[\frac{n}{(n-1)R} + \frac{\delta}{(\rho + \delta)nR} \right] \\ 1 & : \frac{B}{\rho + \delta} > \left[\frac{n}{(n-1)R} + \frac{\delta}{(\rho + \delta)nR} \right] \end{cases}$$
(24)

What happens if political fragmentation, n, in economy increases? One can consider two scenarios. In the first scenario, more and more group share the resource available in economy T. In this case, resources available to an agent (a group) can be given as $R = \frac{T}{n}$. In the second scenario, the economy has more agents, however per capita resources in the economy remains unchanged: where T = nR, where T increases with n.

Corollary 2.1. The level of property right in the economy with a fixed amount of resources (T) either decreases or first increases/remain constant and then decreases with increasing political fragmentation (n), and asymptotically reaches to zero.

Proof: See Appendix

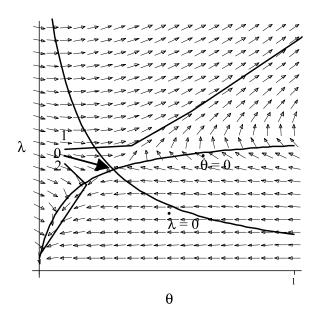


Figure 2: Open loop Equilibrium

Corollary 2.2. For sufficiently high n, the level of property rights in the economy is non decreasing in number of agents, as more and more agents having the amount R joins in the economy, and asymptotically reaches to the level, θ_{∞} .

$$\theta_{\infty} = \min \left[\frac{BR}{\rho + \delta}, 1 \right] \tag{25}$$

Proof: See Appendix

The open-loop solution provides the level of property right enforcement that can be achieved if agents either do not observe the evolution of the state variable or they commit in the beginning of the game to ignore the effect of change in the state on their strategy. Of course, such conditions cannot be enforced as all agents have an incentive to free ride and deviate based on the observation of the state variable.

3.4 The Feedback Equilibrium

The equilibrium concept of feedback strategy is more intuitive and appealing in the present problem, as agents cannot gain by unilaterally deviating from their equilibrium strategy. Here, agents optimize their actions in all subgames. These subgames can be understood as a new game which starts after each agent's action have caused the level of property right to evolve from its initial state to a new state. The continuation of the game with a new level of property rights can be considered as a subgame of the original game. A feedback strategy permits agents to take the best possible action in each subgame. A feedback strategy is, therefore, optimal not only in the beginning of the game but throughout the game. Although feedback strategies appear very appealing, they are very difficult to compute. In order to simplify the analysis, two assumptions are made:

- 1. All information emanating from the observation of the state variable θ is available through its current value. (Markov Perfect Property)
- 2. The feedback strategies depend on time only through state variable. (Stationary Property)

Feedback strategies are difficult to calculate because finding agent i's strategy requires that all other agent's optimal strategies be known which, in turn, requires player i's optimal strategies be known. In order to optimize, as in the case of open loop strategies, agents need to guess what others are doing and are going to do. However, in case of feedback strategies, agent i's guess of other agents' strategies are a function of θ , the state variable, which leads to the presence of an interaction term in agent i's adjoint equation. The interaction term, in turn, makes the computation of the shadow price difficult. To find the optimal feedback strategy for agent i, I set up current value Hamiltonian.

$$H_{i} = \log \left(A \left[\left(\frac{1}{n} + \frac{n-1}{n} \theta \right) R - \left(\theta + \frac{1-\theta}{n^{2}} \right) g_{i} - \left(\frac{1-\theta}{n^{2}} \right) \sum_{j \neq i} g_{j}(\theta) \right] \right)$$

$$+ \lambda_{i} \left[B \left(g_{i} + \sum_{j \neq i} g_{j}(\theta) \right) - \delta \theta \right]$$

$$(26)$$

where λ_i is the shadow price that agent i see associated to θ . Necessary conditions for optimality include satisfaction of the equation of motion, constraints, and following first-order conditions.

The first-order condition with respect to g_i is given by:

$$\frac{\partial H_i}{\partial g_i} = \frac{-\left(\theta + \frac{1-\theta}{n^2}\right)}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)R - \left(\theta + \frac{1-\theta}{n^2}\right)g_i - \left(\frac{1-\theta}{n^2}\right)\sum_{j\neq i}g_j(\theta)} + \lambda_i B$$
(27)

It implies the following

$$-\frac{\theta + \frac{1-\theta}{n^2}}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)(R-g)} + \lambda B \begin{cases} > 0 & \Rightarrow g = R \\ = 0 & \Rightarrow g \in (0,R) \\ < 0 & \Rightarrow g = 0 \end{cases}$$
 (28)

Using equation (27) and looking at symmetric solutions I get

$$\lambda B = \frac{\theta + \frac{1-\theta}{n^2}}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)(R-g)} = \frac{\left(1 + (n^2 - 1)\theta\right)}{n\left(1 + (n-1)\theta\right)(R-g)}.$$
 (29)

Equation (29) gives an expression for the shadow price of property rights, λ , in terms of choice variable, $g_j = g, \forall j$. Using this expression the equation of motion can be expressed in terms of λ :

$$\dot{\theta} = BnR - \frac{n^2\theta + 1 - \theta}{1 + (n - 1)\theta} \cdot \frac{1}{\lambda} - \delta\theta. \tag{30}$$

The first-order condition with respect to state variable θ (the adjoint equation) is given by

$$\frac{\partial H_i}{\partial \theta} = \frac{\frac{n-1}{n}R - \left(1 - \frac{1}{n^2}\right)g_i + \frac{1}{n^2}\sum_{j\neq i}g_j(\theta) - \left(\frac{1-\theta}{n^2}\right)\sum_{j\neq i}g'_j(\theta)}{\left(\frac{1}{n} + \frac{n-1}{n}\theta\right)R - \left(\theta + \frac{1-\theta}{n^2}\right)g_i - \left(\frac{1-\theta}{n^2}\right)\sum_{j\neq i}g_j} + \lambda_i \left(B\sum_{j\neq i}g'_j(\theta) - \delta\right) = \rho\lambda_i - \dot{\lambda}_i.$$
(31)

It implies the following:

$$\dot{\lambda} = (\rho + \delta) \lambda - \frac{n-1}{1 + (n-1)\theta} - B(n-1)g'(\theta)\lambda + \frac{(1-\theta)(n-1)g'(\theta)}{n(1 + (n-1)\theta)[R - g(\theta)]}$$
(32)

One can rewrite the adjoint equation using first-order condition with respect to the choice variable given in equation (29) as:

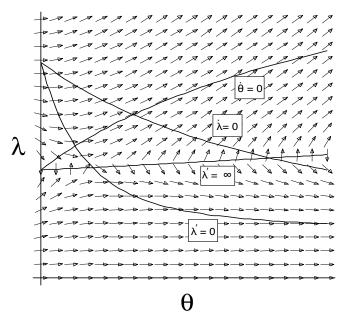
$$\dot{\lambda} = \underbrace{(\rho + \delta) \lambda - \frac{n-1}{1 + (n-1)\theta}}_{\text{Same as Open loop Strategies}} - \underbrace{\frac{n(n-1)\theta}{(1 + (n-1)\theta)} \cdot \frac{g'(\theta)}{[R - g(\theta)]}}_{\text{Interaction Term}}$$
(33)

The expression for the interaction term in the terms of θ , n, and λ can be obtained from differentiating the first-order condition in choice variable. Using equation of motion, one can obtain:¹⁵

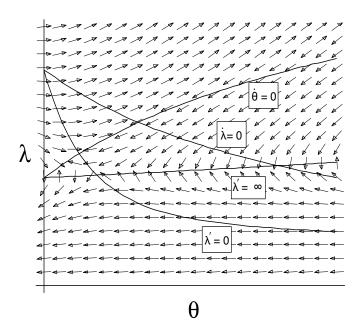
$$\lambda'(\theta) = \frac{(\rho + \delta) \lambda - F(n, \theta)}{\left[BnR - \delta\theta - \frac{1}{\lambda(\theta)}\right]}$$
(34)

where
$$F(n,\theta) = \frac{n-1}{1+(n-1)\theta} - \frac{n(n-1)\theta}{(1+(n-1)\theta)} \left[\frac{(n^2-1)}{(1+(n^2-1)\theta)} - \frac{(n-1)}{(1+(n-1)\theta)} \right]$$

 $^{^{15}\}mathrm{See}$ the appendix for the derivation of the equation.



(a) Phase portrait of $\lambda'(\theta)$ in feed-back system



(b) Feed-Back Equilibrium

Figure 3: Feed-Back System

The expression in (34), the equation of motion for θ given in equation (30) and the initial condition, $\theta(0) = \theta_0$ describes the evolution of property rights in the economy completely. Based on equations (34 and 30), I present the phase portrait of $\lambda'(\theta)$ in figure 3(a) and the Markov perfect strategies and equilibria in figure 3(b). The flow paths (formed by arrows) in figure (3) can, at least locally, be interpreted as the graphs of $\lambda(\theta)$ associated with possible symmetric feedback strategies $g(\theta)$. It is important to note that for the feed back system, I do not give the canonical equations for the system in terms of $\dot{\lambda}$ and $\dot{\theta}$. This is because the expression for $\dot{\lambda}$ of this system can only be expressed in terms of $\dot{\theta}$, as $\dot{\lambda} = \lambda'(\theta)\dot{\theta}$. Accordingly, $\dot{\lambda}$ and $\dot{\theta}$ are not independent of each other. By definition, in equilibrium, the shadow price λ and the level of property right θ in the economy do not change. So, both $\dot{\lambda}$ and $\dot{\theta}$ should be equal to zero in equilibrium. As I discussed, $\dot{\lambda}$ is always zero whenever $\dot{\theta}$ is zero. So all strategies which cross the $\dot{\theta}$ curve provide equilibria. However, not all of these equilibria are stable. Since, in this feedback system, I possibly encounter multiple equilibria (see figure (3)), I use the stability condition to characterize the equilibria rather than use phase diagrams to analyze the system.

The stability criterion for the system can be obtained from the equation of motion expressed in terms of the shadow price λ given in equation (30). $\dot{\theta}$ is positive above the curve $\dot{\theta} = 0$, shown in figure (3), and negative below. If $\lambda(\theta)$ be a feedback value of property rights corresponding to a feedback strategy $g(\theta)$, and $\{\lambda^*, \theta^*\}$ be an equilibrium such that $\lambda^* = \lambda^*(\theta)$, the equilibrium is stable if

$$\frac{d}{d\theta}f(\lambda^*, \theta^*) < 0 \tag{35}$$

where $f(\cdot)$, the equation of motion, is equal to $BnR - \frac{n^2\theta + 1 - \theta}{1 + (n-1)\theta} \cdot \frac{1}{\lambda} - \delta\theta$. Differentiating $f(\cdot)$ with respect to θ , I obtain the stability condition:

$$\frac{1}{\lambda^*(\theta) \cdot (1 + (n-1)\theta^*)} \left[\frac{\lambda'(\theta)}{\lambda(\theta)} |_{\dot{\theta}=0} \left(1 + (n^2 - 1)\theta^* \right) - \frac{n^2 - n}{1 + (n-1)\theta^*} \right] < \delta$$
(36)

At any stable equilibrium point, the slope of shadow value of property rights $(\lambda'(\theta))$ actuated by an equilibrium strategy should be less than the slope of the curve $\dot{\theta} = 0$, otherwise, the stability condition given in equation (36) would not hold. From the figure 3(a), it is apparent that points on $\dot{\theta} = 0$ close to the origin are stable as the slopes of the flow paths of $\lambda(\theta)$ strategies crossing the $\dot{\theta} = 0$ curve is less than the slope of the curve $\dot{\theta} = 0$, while points closer to $\theta = 1$ are unstable. There is a point on the curve $\dot{\theta} = 0$ where equilibria change from stable to unstable. This point is unique and lies at the position where $\lambda'(\theta)$ is tangent to $\dot{\theta} = 0$. I call this point $\bar{\theta}$ which can be obtained analytically, and is given in the following equation (see derivation in appendix):

$$\bar{\theta} = \frac{Bn(n-1)R - (\rho + \delta)}{2(n-1)\delta + (n^2 - 1)\rho}$$
(37)

Proposition 3. There exist multiple equilibria in the feedback system. Any $\theta \in [0, \bar{\theta}]$ is feasible as the equilibrium level of property rights.

For increasing political fragmentation in the economy, I can derive corollaries analogous to that derived for open loop system.

Corollary 3.1. The property rights enforcement in the economy with fixed amount of resources either decrease or first increase and then decreases with increasing political fragmentation (n), and asymptotically becomes zero.

Proof: Similar to Corollary 2.1.

Corollary 3.2. The feasible range of property right in the economy expands as more and more identical agents having the same amount of resources R joins in the economy, and asymptotically becomes $[0, \bar{\theta}_{\infty}]$, where $\bar{\theta}_{\infty}$ is given in the following expression:

$$\bar{\theta}_{\infty} = \min\left[\frac{BR}{\rho}, 1\right]$$
 (38)

Proof: Similar to Corollary 2.2.

4 Conclusion

The main contribution of this paper is to develop and analyze an analytical model that explains the evolution of property rights in a decentralized economy. The model captures the basic elements affecting the benefits and costs associated with the institution of property rights and describes the strategic interaction among agents involved in productive and appropriative activities. The paper uses a dynamic-game framework and characterizes an open loop strategy and a stationary Markov feedback strategy in the evolution of property rights without relying on the guessing method. For the open loop strategy, I show a unique and stable equilibrium which depends on the economy's characteristics such as the productivity factor in institution building (B), institutional rate of depreciation, and also on individual characteristics such as individuals' endowment of resources, discount rate for future. For stationary Markov feedback strategies, I show that a range of equilibrium level of property rights are feasible in an economy.

Appendix

Proof of Proposition 1

For an internal solution, equation (12) gives:

$$- \theta A - \frac{a_i}{\sum_{j=1}^n a_j(t)} (1 - \theta) A + \frac{\sum_{j \neq i} a_i}{(\sum_{j=1}^n a_j(t))^2} (1 - \theta) \sum_{j=1}^n A \cdot (R - g_i - a_i)$$

$$= 0 \quad \forall i \in N$$
(39)

Taking the first-order condition for agents i, and j, and dividing one by another, one can obtain:

$$\frac{\theta + \frac{a_i}{\sum_{k=1}^n a_k(t)} (1 - \theta)}{\theta + \frac{a_j}{\sum_{k=1}^n a_k(t)} (1 - \theta)} = \frac{\sum_{k \neq i} a_k}{\sum_{k \neq j} a_k}$$
(40)

The above equation is true for any i, j pair belonging to N. This is possible only when $a_i^* = a_j^*, \forall i, j \in N$. Using this fact in the first-order condition for agent i, one can obtain the expression for a_i^* given in Proposition 1.

Proof of Correlation 2.1

From differentiating equation (24) with respect to n and taking $n \cdot R = T$ as constant:

$$\frac{\partial \theta}{\partial n} = \begin{cases}
\frac{[(n+1)(\rho+\delta)+\delta]\frac{\rho+\delta}{(n-1)^2} - (\rho+\delta)[BT - \frac{\rho+\delta}{n-1}]}{(n+1)(\rho+\delta)+\delta} & : \frac{1}{Rn(n-1)} \le \frac{B}{\rho+\delta} \le \left[\frac{n}{(n-1)R} + \frac{\delta}{(\rho+\delta)nR}\right] \\
0 & : \text{Otherwise}
\end{cases}$$
(41)

Also,

$$\lim_{n \to \infty} \theta(n) = 0 \qquad \lim_{n \to \infty} \frac{\partial \theta}{\partial n} = 0 \tag{42}$$

Proof of Correlation 2.2

From equation (24)

$$\theta = \begin{cases} 0 & : \frac{B}{\rho + \delta} < \frac{1}{Rn(n-1)} \\ \frac{B(1 + \frac{1}{n})R - \frac{\rho + \delta}{(n-1)^2}}{(\rho + \delta) + \frac{\delta}{n+1}} & : \frac{1}{Rn(n-1)} \le \frac{B}{\rho + \delta} \le \left[\frac{n}{(n-1)R} + \frac{\delta}{(\rho + \delta)nR} \right] \\ 1 & : \frac{B}{\rho + \delta} > \left[\frac{n}{(n-1)R} + \frac{\delta}{(\rho + \delta)nR} \right] \end{cases}$$
(43)

$$\lim_{n \to \infty} \theta(n) = \frac{BR}{\rho + \delta} \tag{44}$$

Derivation of equation (34)

Taking logs of both sides and differentiating the first-order condition with respect to choice variable g_i gives:

$$\frac{\lambda'(\theta)}{\lambda(\theta)} = \frac{(n^2 - 1)}{(1 + (n^2 - 1)\theta)} - \frac{(n - 1)}{(1 + (n - 1)\theta)} + \frac{g'(\theta)}{R - g(\theta)},\tag{45}$$

which can be rearranged to obtain an expression for the interaction term:

$$\frac{g'(\theta)}{R - g(\theta)} = \frac{\lambda'(\theta)}{\lambda(\theta)} - \left[\frac{(n^2 - 1)}{(1 + (n^2 - 1)\theta)} - \frac{(n - 1)}{(1 + (n - 1)\theta)} \right]$$

Using this expression and the identity $\dot{\lambda} = \lambda'(\theta)\dot{\theta}$, one can rewrite the adjoint equation as

$$\begin{array}{lll} \lambda'(\theta) \left[\dot{\theta} + \frac{n(n-1)\theta}{(1+(n-1)\theta)} \frac{1}{\lambda(\theta)} \right] & = & (\rho+\delta) \, \lambda - \frac{n-1}{1+(n-1)\theta} \\ & + & \frac{n(n-1)\theta}{(1+(n-1)\theta)} \left[\frac{(n^2-1)}{(1+(n^2-1)\theta)} - \frac{(n-1)}{(1+(n-1)\theta)} \right] \end{array}$$

Using the expression for $\dot{\theta}$ in terms of λ given in equation (30) in LHS of the above equation, one can obtain:

$$\lambda'(\theta) \left[BnR - \delta\theta - \frac{1}{\lambda(\theta)} \right] = (\rho + \delta) \lambda - \frac{n-1}{1 + (n-1)\theta} + \frac{n^2(n-1)^2\theta}{(1 + (n^2 - 1)\theta)(1 + (n-1)\theta)^2}$$
(46)

Derivation of equation (37)

Using the expression for $\lambda'(\theta)$ given in equation (34) in the stability condition given in equation (36), I obtain:

$$\frac{1}{\lambda(\theta)} \frac{\left[(\rho + \delta)\lambda^*(\theta) - \frac{n-1}{1 + (n-1)\theta^*} \right]}{(n^2 - n)\theta^*} < \delta \tag{47}$$

Since λ^* lies on the curve $\dot{\theta} = 0$, I can obtain an expression for λ^* in terms of θ^* and other system parameters by equating the equation of motion to 0. Using this expression for $\lambda^*(\theta)$ in the above equation, I obtain the critical value $\bar{\theta}$ that shown in equation (37).

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