# Development From the Viewpoint of Nonconvergence: Introduction

## 1. Introduction

- Recall our criticism of the conditional convergence hypothesis referring to the endogeneity problem.
  - Consider a regression that relates growth to the ratio of investment to GDP.
    - This may tell us that the investment share and growth are associated, but stops short of identifying a causal effect.
    - Even if we are confident that a change in investment would affect growth, this just pushes the relevant question further back: what determines investment?
    - Approaching growth and development from the viewpoint of convergence truncates our willingness to go further.
- Statements on conditional convergence are predicated on the similarity of "parameters" that are treated as exogenous somehow structurally rooted in a society.
  - Not on some deeper underlying characteristics (such as social attitudes or the expression of individual preferences) which would presumably determine these "parameters" in a wider framework.

- Such characteristics in turn may depend on
  - · the *history* of a country's development,
  - · what its citizens *expect* of or *aspire* for their own future.
- A very different way of asking the "big questions"
  - Not grounded in any presumption of convergence.
- There are no fundamental differences across people of different societies.

### Historically conditioned divergence:

Two societies with the same fundamentals can evolve along very different paths depending on

- past expectations
- aspirations
- actual history.

- Draw a line arbitrarily down through the middle of some country and endow the two parts with different initial conditions, captured by the initial state of their economic systems.
  - Convergence hypothesis would predict:
    - Disparities in living standards in the two parts would shrink over time and eventually disappear.
  - Historically conditioned divergence hypothesis, in contrast, predicts:
    - Disparities would persist, absent suitable shocks or policy interventions.
      - · The very same fundamental society can be subsequently locked into very different, self-reinforcing modes of behaviour.
    - Initial historical legacies can precipitate one or more of these self-reinforcing outcomes by pinning down
      - · expectations,
      - · aspirations, or
      - · some more concrete variable such as distribution of assets.

The bifurcation process can be reversed:

The gaps in the standard of living between the two parts of the formerly same country might eventually vanish

- · if the disparities in the economic systems are removed, perhaps by means of a one-time policy.
- Some of the best-known economists drawn to this view:
  - Young (1928)
  - Nurkse (1953)
  - Leibenstein (1957)
  - Myrdal (1957)

- Historical legacies need not be limited to a nation's inheritance of capital stock or GDP from its ancestors.
  - Various diverse factors may serve as initial conditions with a long reach:
    - the distribution of economic or political power,
    - o legal structure,
    - o traditions,
    - o group reputations,
    - o colonial heritage,
    - specific institutional settings.
  - Factors that have received special attention in the literature include
    - historical inequalities,
    - o nature of colonial settlement,
    - character of early industry and agriculture,
    - o early political institutions.

• It will be useful to distinguish between two forms of *self-reinforcing equilibria*:

#### 1. Inertial self-reinforcement:

Multiple equilibria (associated with differing levels of development) that are driven by alternative degrees of optimism or pessimism, with the equilibria in turn 'justifying' these beliefs – expectations or aspirations.

- Beliefs that a "bad" outcome will occur do come true, in the sense that such beliefs precipitate the bad outcome.
- Such beliefs may exhibit enormous inertia; hence the term inertial self-reinforcement.

#### 2. Historical self-reinforcement:

Historically given initial conditions can persistently influence current outcomes, thereby reinforcing historical legacies.

## 2. References

- This note is based on
- 1. Ray, Debraj (2008), "Development Economics", in *The New Palgrave Dictionary of Economics*, edited by L. Blume and S. Durlauf, and
- 2. Mookherjee, Dilip and Debraj Ray (2000), Introduction to Readings in the Theory of Economic Development, London: Blackwell.
- The references mentioned in this note can be traced in these two articles.